

Connected Care
Enriching Lives

Silver Shield Whole Home FLEX

Whole home safety coverage, without the capital outlay.

- **The Problem**

Most falls happen in resident rooms — unwitnessed, often at night. Partial coverage creates two different operating environments inside one home.

- **The Barrier**

£18,000 upfront for 40 devices is a capital decision. £21 per bed per month is an operational one. Whole Home FLEX is built to remove that barrier entirely.

- **The Solution**

mmWave sensors across every resident bedroom. No cameras. No wearables. Earlier awareness, fewer unwitnessed events, consistent care standards throughout.

Full Coverage

Silver Shield mmWave sensors in every resident bedroom — falls, slow falls, slips from chairs, and unusual movement patterns detected day and night.

Connected Care

Integrates with Charis nurse call and Alto Enhance. Works alongside major care planning systems for seamless, connected care delivery.

Inspection Ready

Evidence and reporting that strengthen safeguarding, oversight, and inspection readiness. Unwitnessed events become measurable and reportable, not invisible.

Fully Managed

Installation, training, and project management included. Ongoing service, support, and software updates across the full contract term.

How the Commercial Model Works

You choose how to structure the cost. The product is the same, the service is the same, the support is the same. The only thing that changes is how the payment is shaped – designed for operators with capex available and those who need full flexibility in their operating budget.

Example: 40-bed home, 36-month term


Option	Setup (one-off)	Monthly cost	Per bed / month
Lower monthly	£10,000	£780	£19.50
Balanced	£6,000	£1,000	£25.00
Lower upfront	£4,000	£1,160	£29.00

24-month terms also available. Per-bed economics adjust slightly. Other deposit levels available between £100 and £250 per device.

What's Always Included

- Devices & installation
- Training & project management
- Ongoing support
- Software updates
- One predictable line item

On the Balanced option, that's £25 per bed per month – all in.

 Contract term: 24 or 36 months. Setup between £100 and £250 per device. Lower setup means a higher monthly. The product, service, and support are identical across every option.

Why Whole Home Coverage Changes Everything

Partial coverage doesn't cut overall risk in half. It creates two different operating environments inside one home – some residents with proactive awareness around them, others without. Whole home coverage is the point where the operational model genuinely shifts.

Equal Standard of Safety

Every resident has the same standard of safety oversight, day and night – not a postcode lottery within your own building.

Earlier, Better-Informed Response

Staff can respond earlier, with better information, in a more consistent way – reducing long lies and unwitnessed events particularly at night.

Measurable, Reportable Evidence

Unwitnessed events become measurable and reportable, not invisible. Families and inspectors see a consistent standard of care across the whole home.

Dignity-First Practice

The home gains genuine evidence of proactive, dignity-first practice – strengthening safeguarding, oversight, and inspection readiness.

Coverage Options

- Every resident bedroom as standard
- Option to add communal areas
- Works with Charis nurse call
- Works with Alto Enhance
- Compatible with major care planning systems

Let's Talk About Your Home

We'd rather have a good conversation about your home than a sales pitch. Tell us about your care service, your residents, your operational realities – and we'll come back with what Whole Home FLEX could realistically look like for you.

Spark Care

hello@spark-care.co.uk

www.spark-care.co.uk